



HEALTH Smart



Take a journey through
the Health Smart program
with our dietitian!

**healthy
resolutions**



YouTube PAY-LESS SUPERMARKETS



Make the healthy choice.



MEET OUR Dietitian



Rosae Calvo, RDN, LD

Our Supermarket Dietitian is here to help you make Health Smart choices in-store and in the kitchen. Her journey to earning the RD credential includes:

- BS in Food Science & Human Nutrition, University of Hawaii at Manoa
- Dietetic Internship, Queen's Medical Center, Honolulu, HI
- Dietetic Internship, Sodexo Services Guam
- Registration Examination for Dietitians
- Guam Board of Allied Health Examiners Clinical Dietitian license



What is Health Smart?

Inspired by the demand for healthy living, Pay-Less Supermarkets' Health Smart program sought to highlight and expand our selection of nutritious options. We took this concept even further by adding education and fitness opportunities under guidance by our in-house Registered Dietitian.

At Pay-Less, the Health Smart experience allows our customers to *chagi*, shop & save, cook, move, & connect. Through Health Smart, we aim to reverse the trend of chronic disease and support overall wellness— **to make the healthy choice an easier choice, for a healthier, happier community.**

What is a Registered Dietitian?

Also known as a Registered Dietitian-Nutritionist (RDN), an RD is trained and qualified under national professional credentials to offer nutrition advice that meets individual needs. At Pay-Less, our Supermarket Dietitian can help tweak your shopping list and modify meals to help you navigate through weight loss, health concerns, food allergies and intolerances, fitness needs, special diets, and more.

To learn more and access our Health Smart services, visit: www.PaylessMarkets.com/Community/Health-Smart.

IN THIS BOOK



Community Corner

Twice a month, Rosae and team visits a Pay-Less store to answer questions, sample recipes and assist customers with product selections. Here, Rosae answers the most common questions from Community Corner visits.

4-5



Store Tour

In this virtual store tour, Rosae takes you through the aisles of each department. Learn important building blocks of a healthy diet, along with recommended products to include in your shopping list.

6-13

Fitness Partnerships

We partner with local gyms to help you get started on your healthy journey. See recommended fitness targets, and participate in a Health Smart activity to earn gym rewards.



14-16

healthy resolutions

3-2-1 HEALTHY RESOLUTIONS

3 Resolutions for a Lifetime

- 1. Set health goals based on your values.** We are motivated by our values. By aligning health goals with the things that matter most to us, we will feel more motivated to stay on course.
- 2. Start with small changes that you can build upon.** Instead of transforming your diet or daily routine, focus on the small things. Cook with olive oil. Switch to low sodium soy sauce. Add more vegetables to the dishes you already cook. Take the stairs. All these small changes will come together to make a big difference.
- 3. Don't stop.** Our body – our weight, blood pressure, blood sugar, immune system – doesn't take a break during the holidays or while on vacation, so why should we? It's easier to maintain progress than to start over. Don't be hard on yourself, but stay practical. Keep vegetables on your plate, eat smaller portions, and make time for short workouts.



2 Value-based Goals

Sample value and goal-setting:
"I value family. My goals will focus on supporting them to be healthier."



Goal #1: Cook a healthy meal for [my parents] every Sunday.

Goal #2: Do a physical activity with [my nephews] every Friday.

1 Quote to Live By

"The future starts today, not tomorrow."

Pope John Paul II



What is Community Corner?

Customers seeking nutrition advice can drop in on our Community Corner. Once or twice a month, the Community Care team is available at a Pay-Less store to offer product and recipe sampling, share tips and provide one-on-one nutritional counseling by request.

Q&A with our Dietitian

Are all calories the same?

All calories, no matter the source, provide energy and can lead to weight gain when we have too much. But certain sources are considered "empty calories" because they provide energy without the benefits of other nutrients. For example, a sugar-sweetened beverage may have the same amount of calories as 100% juice. Despite equal calories, the 100% juice is still a better option because it offers a good dose of Vitamin C. Brown rice has about the same amount of calories as white rice, but also provides fiber. Foods that have a lot of nutrients are considered "nutrient-dense". Choosing nutrient-dense foods over empty calories is key to healthy eating.

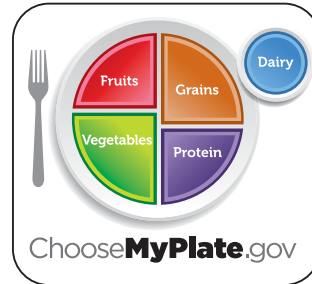
Some foods, like fruits, have natural sugar. When sugars, syrups, juice concentrates, and other sweeteners are added to food, like in fruit-flavored

drinks, they are considered "added sugars". Added sugars are considered "empty calories" because they increase calories without any added benefits.

How can I introduce healthy eating habits to my children?

Getting kids to eat healthy involves food familiarity, interactive experiences, and leading by example. Have vegetables and fruit available at meal and snack time. Let your children experience food in different ways, beyond tasting. Have them join you in grocery shopping and cooking. Be a role model to your children by practicing healthy eating habits:

Eat vegetables with your meals, snack on fruit, and limit sugary drinks. Talk to them about why being healthy is important to you as an adult, including preventing disease and feeling your best.



What is a healthy diet?

USDA's MyPlate above is a simple representation of a "healthy" diet. There is balance between different food groups, with vegetables and fruits filling up half the plate. Portion control is key, especially for grains/starches and proteins. A variety of foods are eaten within each food group.

What are healthy ways to lose weight?

A healthy approach to weight loss involves portion control. At meal time, swapping out starches and proteins for vegetables helps cut calories. For example, swap out (at least) half of your typical portion of rice with riced cauliflower. Lettuce or seaweed wraps can also be used in place of tortillas or bread. Foods that are high in fiber, like beans, whole grains, and starchy vegetables, can help you feel full. Daily exercise, stress management, and getting enough sleep are also important because they affect metabolism and hormonal balance.

Calories

Serving Size & Servings Per Container

Nutrition Facts	
Serving Size 1 package (27.2g) Servings Per Container 1	
Amount Per Serving	
Calories 300	
Calories from Fat 45	
% Daily Value*	
Total Fat 5g	10%
Saturated Fat 1.5g	3%
Trans Fat 0g	
Cholesterol 30mg	10%
Sodium 400mg	10%
Total Carbohydrate 55g	10%
Dietary Fiber 6g	12%
Sugars 25g	
Protein 14g	
Vitamin A	80%
Vitamin C	35%
Calcium	6%
Iron	15%

Nutrients

Nutrients To Get More Of

- Get 100% DV of these:
- Calcium
- Dietary Fiber
- Iron
- Vitamins A & C

To meet these goals, eat a variety of foods, including:

- fruits and vegetables
- lean meats and poultry
- beans and peas
- whole grains
- eggs
- soy products
- fat-free or low-fat milk/ milk products
- seafood
- unsalted nuts and seeds

Nutrients To Get Less Of

- Get less than 100% DV of these:
- Cholesterol
- Saturated Fat
- Sodium
- Sugars and Trans Fat are nutrients to get less of, but they have no %DV. Use grams to compare!

%DV

When comparing nutrients in foods, use %DV.

%DV = Percent Daily Value

5% DV or less per serving is low

20% DV or more per serving is high

*Percent Daily Values are based on a diet of other people's misdeeds. Your Daily Values may be higher or lower depending on your individual needs.

*%DV is based on "Daily Values" - the amounts of nutrients recommended for Americans aged 4 and older to eat every day.



Learn more:

Download or view our community calendar online www.paylessmarkets.com, or pick up in stores to see when Community Corner event is happening.

Ask Rosae!

Have a question for our Supermarket Dietitian? Visit us during Community Corner or leave a message on the Pay-Less website in the Health Smart section under Community.

What's the difference between natural and organic?

Organic:

Organic refers to the way a food product is farmed and processed. It is clearly defined and regulated by the USDA.



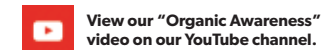
Organic standards include: restrictions on pesticides, herbicides, and fertilizers; exclusion of Genetically Modified Organisms (GMOs) and synthetic chemicals

Overall, organic farming supports the environment, limits exposure to undesired chemicals, and promotes sustainability.

Natural:

Unlike "organic", there is no formal definition for "natural" and the way the term is used. Generally, brands will label products as "natural" when they are made without artificial ingredients.

For a wide selection of organic products, visit our Pay-Less ONE location in Dededo.



I would like to get advice about my eating habits. Who should I talk to?

For specific recommendations, it is best to seek advice from a Registered Dietitian. Dietitians are trained to apply nutrition science to individual needs. The Registered Dietitian credential is regulated and requires a Bachelor of Science in nutrition from an approved dietetics program (at minimum), an accredited internship, a registration exam, and continuing education.



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eduKitchen

Our "educational kitchen" is home to culinary experimentation and exploration - local, flavorful foods and healthy alternatives, meal inspirations and culinary tips. It's a place where the community can come together and *chagi* something new.

Visit our website to view and sign up for workshops.

Fresh Produce

Begin your health smart journey by eating more vegetables and fruits. By adding fiber, vitamins, minerals, and antioxidants, get the protection your body needs for lifelong health.

Vegetables and fruit add a variety of colors, tastes, and textures to your meals. Enjoy them raw or cooked, alone or paired, whole, juiced, or dried- every form counts!



Meal Prep:
Roasted Vegetables
Recipe: [paylessmarkets.com /Chagi/Health Smart](https://paylessmarkets.com/Chagi/Health Smart).

VEGETABLES

Get the most out of your vegetables. See tips and benefits below.

- » Pair or cook greens and red/orange vegetables with healthy fat to absorb more nutrients. Avocado, nuts, seeds, and olive oil are great options.
- » Cooking helps some nutrients become more available for our body. Eat both raw and cooked vegetables for a healthy balance of nutrients.
- » Swap out rice, pasta, and bread for starchy vegetables for more fiber, vitamins, and minerals.
- » Starchy vegetables are good sources of potassium, which helps to control blood pressure.
- » The fiber in starchy vegetables slows digestion for a more gradual rise in blood sugar.
- » For a quick & easy meal, cook potatoes in the microwave! Poke holes around the vegetable using a fork. Microwave for 8-10 minutes, or use the "cook" feature on your microwave. Pair with tuna and steamed veggies.



Here are some general guidelines:

- » Fill half your plate with vegetables and fruit with every meal.
- » Pair greens with Vitamin C-rich foods, like fruit, to absorb more iron.
- » Always rinse before preparing or eating them
- » Eat a variety of colors to get protection from different plant chemicals ("phytochemicals"):

Red/Orange

Supports immunity, vision, heart health, and skin health

Yellow/Green

Fights cancer and inflammation, Supports eye and skin health

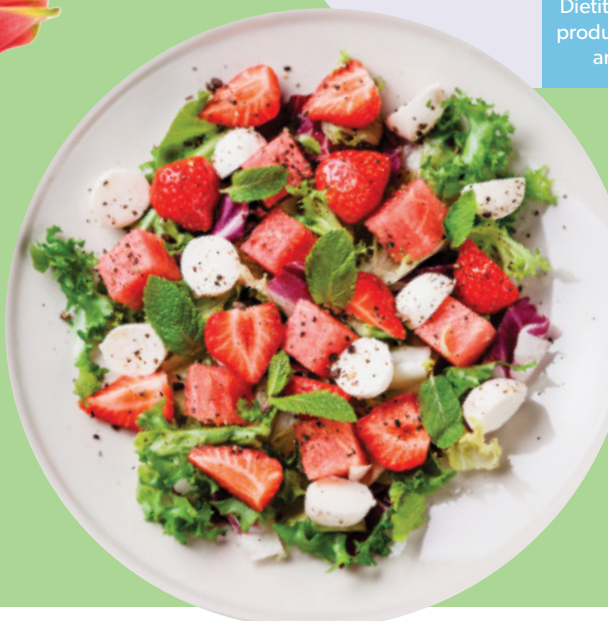
Blue/Purple

Fights cancer and inflammation, supports heart and lung health

Dark leafy greens

Spinach, kale, chard, romaine lettuce, cabbage, boy choy and kangkong are packed with nutrients, including folate, calcium and iron.

Massage raw kale to reduce bitter taste



Easily identify Dietitian-Approved products on our ads and instore.

Try this recipe for Sweet Potato Salad

Find the recipe on our website under Chagi/Health Smart.

Eat more fruit

Fruits are nature's fast food. Take on-the-go for a refreshing and sweet snack.



FRUITS

Fruits provide nutrients vital for health, such as potassium, dietary fiber, vitamin C, and folate.

- » Use fruits for your dessert choices or dessert toppings.
- » The sugar naturally found in fruit does not count as added sugar.
- » Eat the skin! Most nutrients in fruit are found within or right below the skin.
- » To ripen fruit, place in a paper bag with an apple or banana. These fruits produce a gas that speeds the ripening process.



START THE TOUR



Freeze & Chill

CALCIUM

We browse the dairy aisle for calcium-rich foods then head to the frozen section, where a wide variety of convenience foods await.

Regular calcium intake is important for people of all ages to maintain strong bones.

- » Dairy products, like milk, yogurt, kefir, and cheese, are natural sources of calcium.
- » It's recommended to have at least 3 servings daily. Many calcium-rich foods, including non-dairy sources, can be found in the chilled section.
- » Use this chart as a rough guideline on how much calcium you should have.

AGE	DAILY VALUE
1-3 years	700 mg
4-8 years	1,000 mg
9-18 years	1,300 mg
19-70 years	1,000 mg
71+ years	1,200 mg

<https://ods.od.nih.gov/factsheets/Calcium-HealthProfessional/>

Yogurt Options

From dairy to plant-based, full fat to fat-free, there are many ways to enjoy yogurt and get your calcium.



TIP When using dairy-free alternatives, check the nutrition label for at least 20% Daily Value Calcium per serving.



Plant-Based Milk

For more protein and growth, choose Soy or Pea Milk.

For less calories and weight control, choose Almond, Coconut, or Cashew Milk.

For healthy fat and fighting inflammation, choose Flax Milk.



Freeze unused produce to save for another meal.



Berry Blast Breakfast Shake

- 1 Banana, ripe
- ½ cup Frozen berries
- ½ avocado
- 2 cups Fresh spinach
- 1 ½ cup soy milk
- 2 tbsp Peanut butter powder

Directions:

Combine all ingredients in a blender. Start on low speed for 30 seconds, then blend on high for 1 minute, or until smooth.



Citrus Power Breakfast Shake

Ingredients:

- 1 cup orange juice*
- ½ cup almond milk
- 1 banana, ripe
- ½ avocado
- 1 ½ cups kale
- 1 ½ cups spinach
- 2 tbsp almond meal
- 1 tbsp chia seeds
- ¼ cup silken tofu*
- ⅛ tsp ginger powder

Directions:

Combine all ingredients in a blender. Start on low speed for 30 seconds, then blend on high for 1 minute, or until smooth.

*calcium-fortified

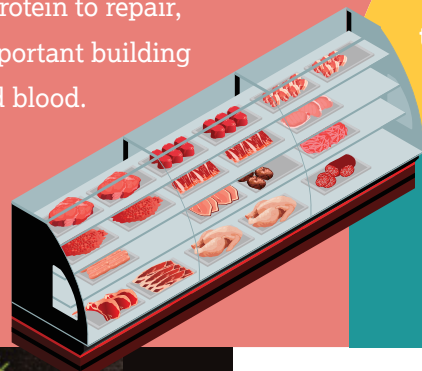


Meat & Seafood

Great sources of protein and omega-3 fatty acids, which are essential to building a healthy body.

Protein has many benefits. The body uses protein to repair, build and maintain tissues. Protein is an important building block of bones, muscles, cartilage, skin, and blood.

But not all protein foods are created equal. See Rosae's tips on choosing lean options in this department.



Be sure to make half your plate fruits and vegetables for a balanced meal.

POULTRY

- » Poultry like chicken and turkey have relatively lower levels of saturated fat compared to red meat.
- » Go lean by removing the skin.

Trim the skin off chicken and turkey to shave off calories and saturated fat.



Cook healthier by baking, grilling or broiling your meat.



SEAFOOD

- » Seafood can provide quality protein, healthy fats and an abundance of nutrients. The omega-3 fats in salmon and other seafood products are considered "healthy fats".
- » Omega-3 fats support heart health by raising good cholesterol and fighting inflammation.
- » While omega-3s in seafood are considered the most beneficial fats, plant omega-3s in walnuts, Chia seeds, and flaxseed also help fight inflammation.



eduKitchen

Learn nutritional benefits and cooking tips during hands-on demos at the eduKitchen!

What are omega-3s?



Eat at least 8-10 oz. of omega-3-rich seafood a week.



Opt for lean cuts of meat. Look for words like round, loin or sirloin on the package.

Eat in more. Try this recipe for Herb-Brined Pork Tenderloin

Find more recipes on our website under Chagi/Health Smart.

BEEF

- » Trim off as much fat from meats as you can before cooking.
- » "Grass Fed" meats may have a leaner fat profile and other nutrients than regular grain-fed meat.

PORK

- » Look for pork tenderloin and center cut pork chops for lean options.
- » Pork tenderloin is just as lean as skinless chicken breast.
- » Pork is a good source of B vitamins, zinc and potassium.



See our recipe online for Salmon Patties.

Find more recipes on our website under Chagi/Health Smart.



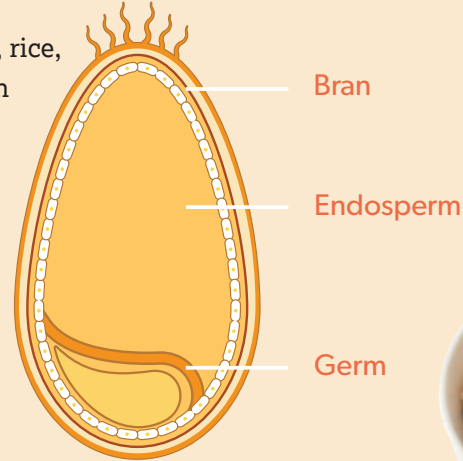
Grocery

WHOLE GRAINS

Stock your pantry with wholesome foods low in sodium and sugar.

What is a grain? Any food made from wheat, rice, oats, corn, barley or another cereal grain is a grain product. Bread, pasta, oatmeal, breakfast cereals, tortillas, and grits are examples of grain products.

- » While refined grains like white rice/bread only contain one part of the grain, whole grain contains all three parts of the grain.
- » Look for the word "whole" when selecting whole grains. "Multi-grain" and "wheat" are not the same as whole grain.
- » Stock your pantry with wholesome foods low in sodium and sugar.



Avocado Toast
Full of flavor, fiber and healthy fats.

Choose Complex Carbs
like brown rice, quinoa and sweet potato.

quinoa
the amazing superfood

Sprouted grains are easier to digest and make nutrients more available for our bodies.

The fiber and protein in quinoa and other whole grains help keep you fuller longer.

Good option for those who have Celiac disease or follow a gluten-free diet.



BEANS

- » Beans are a rich source of plant-based protein and are also a great source of fiber, iron and folate.
- » Beans have prebiotics, which feed good bacteria in our digestive system.



This recipe for Vegan Chili is loaded with protein.

Find the recipe on our website under Chagi/Health Smart.



OILS

- » Instead of going fat-free, it's important to cook and eat with healthy fats.
- » Healthy fats provide antioxidants, help the body absorb nutrients, and protect against disease.
- » Choose the right cooking oil:
 Extra Virgin Olive Oil - For non-cook sauces, dressings and low-medium heat cooking
 Light Olive Oil or Avocado Oil - For high-heat cooking
 Virgin Coconut Oil - Replace butter in baking



CANNED VEGGIES

Canned produce has a longer shelf life and is a great way to get a wide variety of produce not available in a fresh form.

- » Vegetables: Choose "No Salt Added" or "Low Sodium" options, instead of "Reduced Sodium" or "Less Sodium". If not available, drain and rinse veggies to reduce overall sodium content.
- » Fruits: Select fruit canned in "100% Juice" instead of "Syrup".



Try Quinoa Fried Rice

Find the recipe on our website under Chagi/Health Smart.



Fitness

Nutrition is just one of several factors involved in weight management. Exercise burns calories and raises metabolism. It takes 3,500 calories to burn 1 lb. of fat. This is more easily achieved by the combination of eating less and exercising, rather than just doing one or the other.

Benefits

- » Lower blood pressure & blood sugar
- » Strengthen bones
- » Improved sleep quality
- » Maintain a healthy weight
- » Reduced risk of diseases, including heart disease, stroke, certain types of cancer, dementia, type 2 diabetes, depression



150 minutes of moderate-intensity activity each week (30 minutes, 5x per week). Choose activities that you enjoy.



Resistance training at least twice a week.



Aerobic sessions at least 10 minutes.

Examples of resistance training include lifting weights and bodyweight exercises (push-ups, squats, lunges, etc.).
For greater benefits, adults should work up to 300 minutes of physical activity per week (1 hr, 5x per week).

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This year will include a new Strider's Kids Bike addition for kids ages 2-5!

Health Smart Fitness Partnerships

Pay-Less Health Smart partners with local gyms to help you get started on your fitness journey! Participate in a Health Smart activity to earn gym rewards. Members from select Fitness Partners* can also present gym membership cards at Pay-Less ONE to receive a 10% discount off natural / organic products. *Excludes Hagåtña Dojo.

STEEL ATHLETICS



At Steel Athletics we know that people come in all shapes and sizes but all have the potential to be great athletes. Our goal is to make you feel comfortable in your own skin by embracing who you are, adopting a healthier lifestyle, and loving the person you see in the mirror. Come train with us.

Tamuning 682-7294
643 Chalan San Antonio, Tamuning, Guam



Paradise has a goal to make a difference in the communities they serve by helping people change their lives through health and fitness each and every day.

Agana 475-2100
213 Chalan Santo Papa
Dededo 635-2100
118 East Marine Corps Drive, Ste 102



Custom Fitness is a functional fitness facility offering consumers a wide variety of professional health and wellness. Services include rehabilitative services by an in-house physical therapist, personal, team and sport-specific training, corporate wellness, nutritional advice and CrossFit.

Hagatna 989-0436
185 Dulce Nombre De Maria



Our mission is to instill health and fitness in the mindsets of our members – the holistic approach. We are dedicated to educating our members. It's the key to a successful health and fitness plan. With these educational tools, members can achieve their goals.

Dededo 687-4229
190 West Marine Corps Drive
Dededo Plaza, Units #1 & #8



At Synergy Studio, the staff is fueled by passion and committed to providing the latest in fitness and wellness to our island community. Everyone is welcome, for Synergy is your space and your studio, where Wellness meets Fitness.

Hagatna Studio 472-SNRG (7674)
Across the precinct
East Hagatna Studio 472-SNRG (7674)
East Marine Corps Drive



Since 1996, the Guam Kyokushin Karate Organization is the only dojo on Guam to use certified instructors who use the latest training methods out of Japan's Kyokushin headquarters. Learning the art of Kyokushin Karate will empower you to become disciplined and strong in mind, body and spirit.

Hagatna 777-6438
A3 Perez Building, Hernan Cortez Avenue



Unified wants to help you achieve what fitness means to you. Their goal is to teach you the most effective and safest ways to get you where you want to be and make sure you have fun while doing it.

Tamuning 969-8641
147 ET Calvo Memorial Parkway



KTF19

5K/10K RUN/WALK

SATURDAY JAN 26

@ PASEO STADIUM IN HAGÁTÑA

SHOW TIME 5AM | GO TIME 6AM

REGISTRATION

Online at paylessfoundation.com

DISTANCE >>>	5k	10k
Regular Nov 1-Jan 22 @ 12am <small>(In-Store coupon code available)</small>	\$10	\$15
Packet Pickup Jan 23 & 24th <small>(Chip timing only)</small>	\$15	\$20
Race Day <small>(Non-Official only)</small>	\$20	\$25



CHIP TIMING
Register by:
Jan 24

PRIZES & GIVEAWAYS

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\$1,000 Cash

\$500 Cash

to the school with the
largest participation

(Based on the proportion of student
participation to school population.)

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